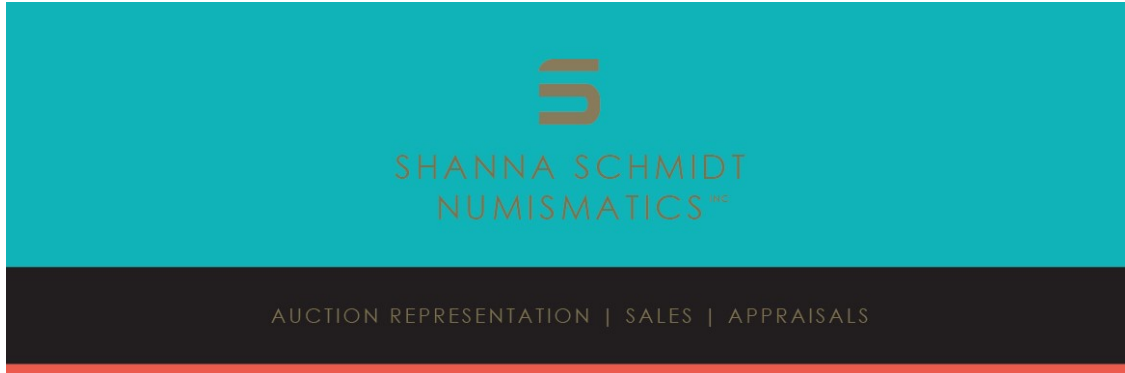


[Subscribe](#)[Past Issues](#)[Trans](#)[What's new at Shanna Schmidt Numismatics Inc.](#)[View this email in your browser](#)**Newsletter #117:****What's New at Shanna Schmidt Numismatics Inc.**

Hello everyone! I hope you all had a good week. My personal and professional lives are equally hectic so my week was good, but very busy. As I write this newsletter I am bidding in the Leu auction. I have a break so I thought it would be a good time to bring everyone up to date. Normally this time of year is the busiest in the auction season, along with the Fall sales. This year is no different. I expect that by early July we should be in a much calmer period. Also, a little plug for myself. The ballots have apparently been sent for the election of the ANA president and board of governors. I'd appreciate your vote if you are a member of the ANA. Here is a link to the bios for all that are running for office:

https://www.money.org/uploads/1906_ANA%20News_2019%20Candidate%20Bios%20for%20web.pdf

Hess Divo Auction 336 (Live auction on May 27-28)

Hess Divo is conducting their 336th auction in Zurich over two days in the snazzy Baur au Lac hotel (same location for NAC). The sale has 2,036 items. The collection is primarily gold coins from the collector Kurt Hainz who is described at the beginning of the catalog. Mr. Hainz, who is now deceased, was a prolific collector who possessed coins from three different millenia. I wasn't able to view the entire collection when I was in Zurich but I did manage to see the ancients and some of the highlights from the world section. While I enjoy the ancients that are in the collection I was most impressed with the world section. Mr. Hainz clearly was more in tune with this area. Check out lot 1756, the gold Oban from Japan. This impressive piece is enormous in size and rarely seen. A link to it is below. There are many other noteworthy pieces. Hess Divo does not have web bidding in their sales so please get in touch if you need my help with phone bidding. I will participate if there is enough customer interest.

https://www.money.org/uploads/1906_ANA%20News_2019%20Candidate%20Bios%20for%20web.pdf

CNG Mail Bid Sale 111 (Closes on May 29)

CNG conducts auctions in a few different ways. You have bi-monthly sales that are electronic only. They also offer fixed priced items that will periodically show up along with the CNR (Classical Numismatic Review) coins. The best material (they say) usually show up in their mail bid auctions or the Triton sales which occur in NYC every January. Both Triton and the MBS have catalogs that are printed as well. The CNG MBS 111 is another very exciting sale with lots of varying collector interests available. They have several collections that are featured such as the Ealing (Greek, Roman, Early Medieval and British), Gasvoda (Greek), MNL (Greek, Seleucid), Prieur (Syro-Phoenician), The Brexit (Roman gold), RAJ (world medals) and the G.W.K. Roberts (British Milled coinage) groups. Numerous pedigreed pieces and many high quality examples abound. I am participating and am looking forward to hearing from you should you need help.

Tauler & Fau (Live on May 29)

I think this might be the first time I mention the auction firm Tauler & Fau in my newsletters. The Madrid auction house is conducting a rather attractive auction on May 29th with 637 lots. The ancient section caught my eye earlier this week with some enticing lots. The buyers premium for this sale is 18% for anyone interested to know. Like with most of the Spanish firms, Tauler & Fau has a nice offering of ancient Spanish and Visigothic coinage. Aside from that the Roman section is very nice. I am not registered for this auction so please let me know soon if anything is of interest.

Roma ESale 57 (May 30)

If you haven't gotten your fill of the Celtic collection Hermann Lanz then here is another chance. There are another 51 coins at the beginning of the sale on offer. There are 1,398 lots in this sale so lots of material as typical with Roma. If you are regularly participating in Roma you may have been frustrated in their auction 55 when they changed over to the new site. The folks at Roma have rallied and fixed the issues they were having and now it is very easy to bid online. Please get in touch if you would like my help in this auction as I am bidding regularly and my terms are good.

New Inventory on my website

As summer starts to inch closer and the auction houses take a break please do look at my website. I notice very often that coins that I have on offer often are overlooked for those in the big auction houses despite similar or better quality. While I absolutely support my auction house partners and am happy for their large sales I also want to remind everyone that good coins can be found in dealer stocks. We need your support to continue to be solvent. So take a peek at the site and do get in touch if anything looks good. I'm typically negotiable on pieces.



Coin of the Week

<https://www.shannaschmidt.com/greek-coins/ionia-phocaea-c-477-388?rq=gk1290>

IONIA. Phocaea. c. 477-388

EL Hecte, 2.57g (9mm). Athena head with griffin on helmet and seal behind / Quadripartite square incuse

References: Bod. Ph 91

Grade: Lovely toned surfaces and nice strike. Fine Style. EF

Price: \$1,250

gk1290

Phocaea was believed to be an Aeolian settlement by the ancient geographer Pausanias. Located on the western shores of Asia Minor (modern day Turkey), Phocaea, in Ionia, was among the earliest to strike coinage. Due to the proximity of the water, Phocaea were among the first Greeks to travel by sea voyage, and traveling as far as Spain. Apparently the king of Spain, Arganthonios was so impressed by their seafaring skills that he urged them to settle in his kingdom in Iberia. They refused the kind offer but went away instead with money from the admiring king to build defensive walls around the city to protect themselves from Persian advances.

The Lydian king Croesus controlled the area until the Persians overtook the Lydians in 546 BC. Prior to this Phocaea was largely independent.

The seal is the badge of Phocaea and is usually found somewhere on the coins.

<https://www.shannaschmidt.com/greek-coins/ionia-phocaea-c-477-388?rq=gk1290>

If you are interested in this coin please click the link above or email me at shanna@shannaschmidt.com

Until next week!
Shanna

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Shanna Schmidt Numismatics Inc. · 805 Lake Street, PMB 321 · Oak Park, Illinois 60301-1031 · USA

